



## About Us

AJJ Medtech Holdings Limited ("AJJ Medtech") is a Singapore-listed, MedTech solutions provider, dedicated to transforming healthcare in Singapore and Southeast Asia through innovation, digitalisation, and sustainable health solutions.

Through our wholly owned subsidiary AJJ Healthcare Management Pte Ltd, we serve as a licensed MedTech provider, delivering AI-enhanced, hospital-grade medical solutions across Singapore and the region.

We are a trusted partner to public healthcare institutions across Singapore through long-term government tenders and nationwide platform engagements. We build for Singapore and scale across Asia.

## Strategic Positioning

AJJ Medtech is uniquely positioned to capitalise on three powerful megatrends shaping the future of healthcare in Asia:

- **Healthcare Digitisation:** AI-driven diagnostics, smart connected care, and real time clinical dashboards
- **Southeast Asia's Shifting Demographics:** Rapidly ageing populations and a growing chronic disease burden
- **Sustainability and Circular Healthcare:** Eco-certified, carbon-neutral medical products and closed-loop hospital logistics

We bridge cutting-edge, cost-effective medical innovations with Singapore's trusted regulatory and institutional healthcare networks to accelerate and scale solutions across ASEAN.



## Our Value Proposition

- 1.Integrated MedTech Ecosystem:** We connect suppliers, clinicians & institutions through tailored end-to-end solutions that streamline care coordination and improve outcomes.
- 2.Supply Chain Resilience:** Turn-key solutions delivered with best-in-class partners ensure uninterrupted, high-quality healthcare supplies.
- 3.Digital Transformation:** From AI-powered diabetes management to real-time clinical dashboards, our solutions convert data into actionable insights for precision care
- 4.Service & Experience:** We are committed to delivering service excellence and carefully curated solutions that support clinical productivity, enhance patient experience, and foster trusted provider-patient relationships.
- 5.Scalability with Regulatory Assurance:** AJJ Healthcare holds a full set of regulatory certifications for manufacturing, importing, and wholesaling of medical devices in Singapore, including ISO 13485 and GDPDMS compliance.

## Business Highlights

### 6,000+ SKUs

across all major MedTech categories, including diagnostics, disposables, ultrasound, IVD, and dental, offering the breadth and depth of products needed to build a healthier Singapore

### 50+ Global Supply Partners

ensuring resilient healthcare supply chains for Singapore

### AI Product Suite:

HSA-registered OnCall SG glucose platform + hospital analytics dashboards

### Digital Expansion

advancing into AI-driven diagnostic tools and mobile-based remote patient monitoring solutions

### 50% EBIT Margin improvement in FY2024

via sustained business optimisation

## Innovation in Action

We launched the OnCall SG diabetes care platform, integrating HSA-registered glucose meters with AI-driven analytics and remote patient monitoring. This marks a key step in AJJ Medtech's digital transformation journey.

Our expanding product pipeline includes:

- MRI machines, ultrasound systems, and negative-pressure isolation booths
- Reusable OT textiles, surgical gowns, bedside hygiene systems, and other hospital-grade solutions
- AI diagnostics dashboards co-developed with institutional healthcare partners

In addition, we are preparing to enter the pharmaceutical segment with a focus on widely prescribed chronic disease treatments, starting with generic cardiovascular drugs. Registration planning is underway to support long-term integration with public healthcare formulary systems.

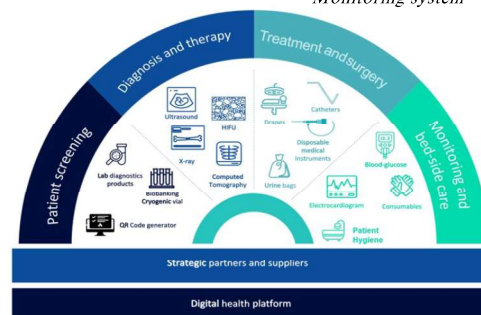
Our proprietary portfolio now exceeds 6,000 SKUs, with many registered under the AJJ brand and deployed across Singapore's public hospitals, clinics, and pharmacies.



Medical devices



OnCall Blood Glucose Monitoring system



With over 6,000 products, we provide comprehensive coverage across our Patient Care pathway

### Our Milestones

2020

**Building our foundation – Made in Singapore**

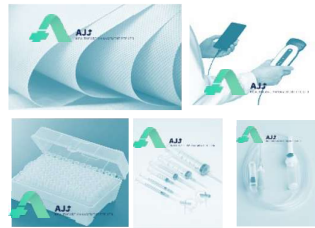
AJJ Healthcare Full Set certifications for Manufacture, Import and Wholesale



2021-2022

**Building our local AJJ Brand – As a leader in healthcare solutions**

On-prem medical and diagnostics devices, private-label consumables and soft-goods



2023-2024

**MedTech Integrated Solutions – Pioneering MedTech's digital, AI, robotics innovations to enhance care**

- Winning significant national tenders
- Build digital integration solutions for interconnectivity
- Invest for our future
- Robotics solutions to improve healthcare efficiency



2025

**Scaling MedTech Solutions – National Healthcare Needs**

Embedding sustainability and circularity across our operations, products, and partnerships, ensuring that our growth aligns with environmental stewardship, social responsibility, and long-term resilience.



### Joint Development and Operation of the “World’s 1st Multinational Humanoid Elderly Care Robot”

In October 2025, we entered into a legally binding MOU with Hangzhou Huaxi Intelligent Technology Co., Ltd. (“**Huaxi Intelligent**”) to collaborate on the joint development and operation of the world’s first multifunctional humanoid elderly care robot, aimed at meeting the growing global demand for elderly care and rehabilitation services.

- 2-years MOU, with option to renew for a further 2 years upon mutual consent.
- Exclusive collaboration within Singapore.

#### Key Features and Development Plan:

- Multi-Language and Dialect Support**, including English, Mandarin, Malay and Tamil as well as dialects to address elderly care needs of multi-ethnic groups
- Assisted Living Care** – Daily activities, mobility assistance and rehabilitation training
- Medical Monitoring Support**
- Emotional Interaction**
- Multi-Scenario Application** - Nursing homes, hospitals, community wellness centres, and home care environments
- Local Compliance and Application in Singapore**
- Seven Functional Scenarios and Corresponding Algorithmic Modules**
- Information Platform Development**
- Core Control System and AI Algorithmic Modules**
- Commercialisation Progress**
- Compliance Registration**

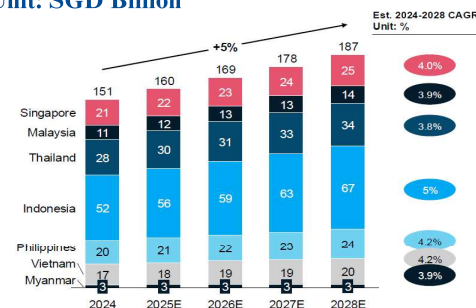


#### Strategic Background and Rationale:

- Collaboration aligns with Singapore's healthcare strategy and global aging trends, positioning AJJ strategically in the smart elderly care and MedTech sector. With Singapore's ageing population, "Ageing-in-Place" will be a key policy priority.
- Elderly care robots and assistive technologies poised to become pivotal solutions for addressing nursing staff shortages, enhancing productivity and promoting sustainable healthcare development.
- Singapore will be the initial launch location and demonstration market, with a roadmap for subsequent expansion into key international markets.

### SEA Government's Projected Healthcare Investment/ Expenditure

Unit: SGD Billion



### Financial Snapshot & Growth Trajectory



With >300% CAGR over four years, AJJ Medtech has demonstrated proven success in regulatory compliance, government and private contract acquisitions, and full-market penetration across Singapore's healthcare sector.

### Why Invest in Us?

- Undervalued Listed Platform** - Trading below intrinsic value with limited market coverage, offering rare exposure to Singapore's regulated MedTech sector.
- Strong Growth & Execution** - >300% revenue CAGR (2020–2024) driven by national tenders and private sector scaling, with high customer retention.
- Full Regulatory Credentials** - Holds ISO 13485, GDPDMS, and HSA (M/I/W) licenses—creating a high regulatory moat and first-mover compliance advantage.
- Advanced, Sustainable MedTech** - AI-driven diagnostics, reusable hospital systems, and digital care platforms aligned with healthcare sustainability trends.
- Singapore-Grown with Local Alignment** - >80% Singaporean ownership, strong government-linked networks, and positioned as a national MedTech champion for ASEAN expansion.